



riskinternational

## CASE STUDY

**\$12.5 MILLION**  
SHAREHOLDER  
VALUE CREATION

**6 MONTHS**  
SPEED OF CAPTURE

**INDUSTRY**  
MANUFACTURING

**EMPLOYEES**  
3,800

**LOCATION**  
SWITZERLAND

## CHEMICAL MANUFACTURING

\$2.2 BILLION PRIVATE EQUITY OWNED

### ENGAGEMENT

- Performed analysis of insurance program structure, cost, and broker services.
- Organized and executed broker selection process.
- Provided oversight in renewal placement process.

### RESULTS

- Facilitated selection of new serving broker.
- Right-sized broker compensation with a 47.2% reduction in broker fees and commissions.
- Successfully integrated two previous acquisitions into the master insurance program.
- Recovered \$1M in property loss claims resulting from facility explosion.

FACILITATED  
**\$1.25 MILLION**  
IN TOTAL SAVINGS