



riskinternational

## CASE STUDY

**\$12 MILLION**

SHAREHOLDER  
VALUE CREATION

**9 MONTHS**

SPEED OF CAPTURE

**INDUSTRY**  
LOGISTICS

**EMPLOYEES**

1,029

**LOCATION**  
MICHIGAN

## SUPPLY CHAIN SOLUTIONS

\$2.9 BILLION PRIVATE EQUITY OWNED

### ENGAGEMENT

- Engaged to evaluate current insurance program.
- Following initial insurance analysis, engagement was extended to full outsourced risk management, including insurance renewal, placement, and oversight, as well as a broker RFP.

### RESULTS

- Assessment identified a disjointed approach to coverage placement with three different brokers placing similar coverage for separate entities within the corporate structure.
- Coverages were integrated into master programs for all entities.
- Broker RFP resulted in the selection of one broker for all coverages with common renewal dates and a significant reduction in broker's fees and underlying insurance rates, equaling broker savings of \$550K and premium savings of \$650K.

FACILITATED **\$1.2M**  
IN TOTAL SAVINGS

REDUCE RISK | REALIZE REWARD

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