



riskinternational

CASE STUDY

\$2.5+ MILLION
SHAREHOLDER
VALUE CREATION

2 MONTHS
SPEED OF CAPTURE

INDUSTRY
SECURITY &
SURVEILLANCE

EMPLOYEES
328

LOCATION
MASSACHUSETTS

SECURITY AND INVESTIGATIONS

\$80 MILLION PRIVATE EQUITY OWNED

ENGAGEMENT

- Formerly with a PEO, multiple carriers, multiple plan designs, and multiple firms.
- Evaluated consolidation and funding mechanism.

RESULTS

- Opportunity Assessment included analysis of consolidation of all groups, and moving from a traditional fully-insured arrangement to an alternative level-funded offering.
- Moved the client away from their PEO, and cut down the plan offering to suitably fit the populations' needs.
- Increased overall efficiency and professionalism of their health and welfare system, and sourced a new broker.

FACILITATED \$256K IN
FIRST YEAR SAVINGS

REDUCE RISK | REALIZE REWARD

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