

\$58+ MILLION

SHAREHOLDER
VALUE CREATION

2 MONTHS

SPEED OF CAPTURE

INDUSTRY PRIVATE EQUITY

EMPLOYEES 1,600

LOCATIONNEW YORK

GLOBAL PRIVATE EQUITY FIRM

ENGAGEMENT

- Engaged four weeks before executive risk renewal.
- Mitigate \$2M increase.
- Led broker selection and program re-marketing.
- Created competitive tension and implemented best practices to optimize results.

RESULTS

- Consolidated wholly owned subsidiaries into master program.
- Premiums reduced by 45%.
- Terms of coverage enhanced.
- No incremental cost to firm.

REDUCED COST OF PROGRAM BY \$5.8 MILLION