



riskinternational

CASE STUDY

\$21+ MILLION

SHAREHOLDER
VALUE CREATION

7 MONTHS

SPEED OF CAPTURE

INDUSTRY

MANUFACTURING

EMPLOYEES

720

LOCATION

MICHIGAN

HEAVY MACHINERY

\$140 MILLION PRIVATE EQUITY OWNED

ENGAGEMENT

- Engaged by Private Equity to run Total Cost of Risk (TCOR) analysis.
- Completed broker RFP process and acquisition due diligence.
- Canceled and re-wrote program with new broker.
- Managed the marketing and underwriting process.
- Successfully integrated acquisition.

RESULTS

- 66% reduction year over year.
- No changes to deductibles.

LOWERED PREMIUMS BY

\$1.4 MILLION

REDUCE RISK | REALIZE REWARD

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