

\$1.4+ MILLION

SHAREHOLDER VALUE CREATION

3 MONTHS

SPEED OF CAPTURE

INDUSTRY ENERGY

EMPLOYEES 247

LOCATION TEXAS

OIL RIGGINGS AND ENERGY

\$172 MILLION PRIVATE EQUITY OWNED

ENGAGEMENT

- Engaged by private equity firm to review benefit offerings and identify areas of inefficiencies, including contracts and renewal recommendations.
- Reviewed funding mechanism, carrier arrangement, and broker services.

RESULTS

- Provided over \$140K in savings, 19.6% of total benefit spend.
- Objective was achieved through:
 - O Deep dive into the current arrangement revealed questionable recommendations in years prior regarding the firm's funding mechanism. A thorough analysis identified that moving to self-funded Medical/Rx insurance was best suited to the client's risk profile.
 - Moving Medical/Rx coverage to a carrier with an optimal network advantage, aggregating Life and Dental coverage, and moving brokerage services to a market competitive, transparent broker.

FACILITATED \$140K IN TOTAL SAVINGS