



riskinternational

CASE STUDY

\$2.3+ MILLION
SHAREHOLDER
VALUE CREATION

6 MONTHS
SPEED OF CAPTURE

INDUSTRY
MEDICAL

EMPLOYEES
175

LOCATION
UNITED KINGDOM

HEALTHCARE SERVICES

\$48 MILLION PRIVATE EQUITY OWNED

ENGAGEMENT

- Implemented broker RFP which resulted in:
 - Maintained property program pricing while insurance markets suggested \$30-\$40K increases.
 - Increased coverage limits on Medical Malpractice coverage while maintaining historic premiums.
 - Increased Directors & Officers limits in order to further protect the business.
 - Captured substantial savings in program premium spend.

RESULTS

- 58% decrease in broker fee.
- 48% overall decrease in client's insurance program.
- Properly aligned insurance program with the client's needs.

LOWERED FIXED COSTS BY
\$193K