



riskinternational

## CASE STUDY

**\$30+ MILLION**  
SHAREHOLDER  
VALUE CREATION

**6 MONTHS**  
SPEED OF CAPTURE

**INDUSTRY**  
PACKAGING

**EMPLOYEES**  
2,200

**LOCATION**  
ILLINOIS

## INDUSTRIAL PACKAGING COMPANY

\$2.4 BILLION PRIVATE EQUITY OWNED

### ENGAGEMENT

- Engaged to evaluate risk and insurance programs.
- Managed broker selection, program design, and program placement.
- Benchmarked Total Cost of Risk (TCOR) to peer group.
- Created competitive tension and implemented best practices to optimize results.

### RESULTS

- Reduced TCOR by 33%.
- Enhanced coverage terms and conditions.
- Retained as the outsourced risk management department.

LOWERED PREMIUMS BY  
**\$3 MILLION**