



riskinternational

CASE STUDY

\$45+ MILLION

SHAREHOLDER
VALUE CREATION

12 MONTHS

SPEED OF CAPTURE

INDUSTRY

CONSTRUCTION

EMPLOYEES

5,400

LOCATION

ILLINOIS

CONSTRUCTION/BUILDING PRODUCTS

\$3.9 BILLION PUBLIC COMPANY

ENGAGEMENT

- Engaged as interim risk manager.
- Managed broker selection, program design, and program placement.
- Benchmarked Total Cost of Risk (TCOR) to peer group.
- Created competitive tension and implemented best practices to optimize results.

RESULTS

- Reduced TCOR by 30%.
- Incumbent broker retained.
- Retained as the permanent outsourced risk management department.

LOWERED PREMIUMS BY

\$4.5 MILLION

REDUCE RISK | REALIZE REWARD

riskinternational.com