



riskinternational

CASE STUDY

\$77+ MILLION

SHAREHOLDER
VALUE CREATION

12 MONTHS

SPEED OF CAPTURE

INDUSTRY
PLASTICS

EMPLOYEES
4,200

LOCATION
OHIO

POLYMERS AND PLASTICS COMPANY

\$4 BILLION PUBLIC COMPANY

ENGAGEMENT

- Retained as the outsourced risk management department.
- Managed broker selection, program design, and program placement.
- Benchmarked Total Cost of Risk (TCOR) to peer group.
- Created competitive tension and implemented best practices to optimize results.

RESULTS

- Reduced TCOR by 54%.
- Achieved top quartile TCOR relative to peer group.
- Sustained results for over a decade.

LOWERED PREMIUMS BY
\$7.7 MILLION