



riskinternational

CASE STUDY

\$2.8+ MILLION
SHAREHOLDER
VALUE CREATION

8 MONTHS
SPEED OF CAPTURE

INDUSTRY
AEROSPACE

EMPLOYEES
850

LOCATION
ALABAMA

AEROSPACE COMPONENTS

\$263 MILLION PRIVATE EQUITY OWNED

ENGAGEMENT

- Engaged by CFO for insurance program and Total Cost of Risk (TCOR) analysis.
- Worked alongside and maintained relationship with incumbent broker for 2020 insurance renewal.
- Engaged in data collection process and bolstered information provided to markets, to better tell the client's story.
- Implemented the practice of underwriter meetings, which were not historically utilized in previous years.

RESULTS

- Aligned renewal dates better suited to client's corporate calendar.
- Reduced premium spend by 27% from expiring insurance program.

LOWERED FIXED COSTS BY
\$230K