



riskinternational

CASE STUDY

\$12+ MILLION
SHAREHOLDER
VALUE CREATION

6 MONTHS
SPEED OF CAPTURE

INDUSTRY
SALES & MARKETING

EMPLOYEES
30,000

LOCATION
FLORIDA

SALES & MARKETING SERVICES

\$1.8 BILLION PRIVATE EQUITY OWNED

ENGAGEMENT

- Engaged by Private Equity to generate insurance cost savings.
- Implemented broker RFP process on condensed timeline.
- Evaluated and properly marketed the client's insurance program to ensure first-rate coverage was maintained while generating substantial savings.

RESULTS

- Retained incumbent broker.
- Realized a 24% reduction in premium spend, resulting in seven-figure savings across the client's program.

LOWERED FIXED COSTS BY
\$1 MILLION