



riskinternational

CASE STUDY

\$33+ MILLION

SHAREHOLDER
VALUE CREATION

12 MONTHS

SPEED OF CAPTURE

INDUSTRY
PACKAGING

EMPLOYEES

3,100

LOCATION
KENTUCKY

PACKAGING SOLUTIONS COMPANY

\$1 BILLION PRIVATE EQUITY OWNED

ENGAGEMENT

- Engaged by Private Equity to conduct TCOR assessment.
- Implemented broker and TPA RFP process.

RESULTS

- Retained as go-forward outsourced risk management function.
- Created a WC program more aligned with company's needs by moving program from guaranteed cost, to high deductible.
- Due to new TPA selection through RFP process; continued performance on claims handling has resulted in preserving premium savings.

\$2.3 MILLION

IN FIRST YEAR
SAVINGS

SAVINGS IN
EXCESS OF
\$3 MILLION