



riskinternational

CASE STUDY

\$60+ MILLION

SHAREHOLDER
VALUE CREATION

10 MONTHS

SPEED OF CAPTURE

INDUSTRY

FOOD/
NUTRACEUTICAL

EMPLOYEES

13,000

LOCATION

NEW YORK

NUTRITIONAL SUPPLEMENTS COMPANY

\$4 BILLION PRIVATE EQUITY OWNED

ENGAGEMENT

- Engaged to evaluate risk and insurance programs.
- Benchmarked Total Cost of Risk (TCOR) relative to peers.
- Created competitive tension and implemented best practices to optimize results.

RESULTS

- Reduced TCOR by 40%.
- Lowered broker fees by 60%.
- No incremental cost to company for RI services.

LOWERED PREMIUMS BY

\$6 MILLION

REDUCE RISK | REALIZE REWARD

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